



# HPE GREENLAKE WITH QUMULO

## Hybrid file storage delivered as-a-service on-premises

**30%**

CAPEX savings due to eliminated need for overprovisioning<sup>1</sup>

**65%**

Less time to deploy global IT projects<sup>1</sup>

**44%**

Less time spent “keeping the lights on”<sup>1</sup>

**40%**

Increased IT team productivity by reducing the support load on IT<sup>1</sup>

As organizations struggle with the unrelenting growth of unstructured data and how to best use that data to unlock incremental business value, IT is often tasked to provide a smart, flexible, and cost-efficient storage infrastructure. In order to implement this storage infrastructure strategically, IT often considers incorporating the cloud given its elastic nature for resource deployment. With HPE GreenLake, there is now an “as-a-service” model for HPE Apollo 4200 Gen10 servers and the Qumulo distributed file system on-premises.

Qumulo’s modern file data platform running on HPE Apollo 4200 Gen10 servers delivers unprecedented security and data visibility to enterprise organizations. Qumulo’s file data platform delivers capacity, performance, flexibility, and efficiency that scales seamlessly.

With Qumulo’s real-time analytics, storage administrators can easily monitor storage usage and performance. This superior visibility enables organizations to gain control and reduce overall operational and capital costs by proactively managing current needs as well as better predicting future storage requirements.

Qumulo’s storage can scale to billions of files across the data center and offers the most efficient file system in the industry, managing both small and large files, and providing the best raw-to-usable capacity that leverages 100% of usable storage capacity. Storage administrators can programmatically configure and manage

usage, capacity, and performance with Qumulo’s advanced REST API, freeing up valuable IT resources.

HPE Apollo 4200 Gen10 servers build on years of proven leadership with an architecture optimized for software-defined storage. The servers’ unique design allows customers to save valuable data center space through a 2U standard rack depth chassis. A flash-first hybrid architecture helps optimize cost and performance. Users can simultaneously gain the speed benefits of SSD, together with the economic advantages of HDD.

HPE GreenLake delivers cloud-scale economics, elastic IT resources, and simplified IT operations for on-premises workloads ranging from VMs, databases, backup, SAP HANA®, containers, compute, and storage. And the range of use cases continues to expand, leveraging a broad ecosystem of software, SI, and cloud members.

HPE GreenLake and Qumulo’s file data platform enables you to start with the capacity you need today and grow your infrastructure based on business demand, leveraging active capacity management. The combination also provides variable monthly payments based on metered usage and helps eliminate overprovisioning. Included services help to remove much of the administrative work often required from IT, freeing up IT personnel to focus instead on delivering business value.

<sup>1</sup> A commissioned study by Forrester Consulting. The Total Economic Impact™ of HPE GreenLake Flex Capacity, May 2018

With Qumulo's file data platform, organizations can

1. Scale without limits
2. Get real-time insight into billions of files
3. Automate your workflow
4. Use 100% of your available storage

Together, HPE GreenLake, Qumulo, and the HPE Apollo 4200 servers deliver the right on-premises infrastructure for those organizations trying to plan for the unplannable. Now you can focus on gaining insights from your data, without the stress of dealing with the technical, operational, and economic challenges that come with the unpredictable growth of that data.

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