

HPE GREENLAKE WITH COHESITY

Pay-as-you-grow data management

Today, consumer cloud experience has shaped what business leaders expect from enterprise IT. And digital transformation with the resulting explosion in volume of data has created a data management challenge. How can your organization better meet increasing demands for greater flexibility and easy access to data while containing costs and maintaining control?

HPE GreenLake with Cohesity helps you solve the [mass data fragmentation problem](#) and do more with your data by combining the simplicity of Cohesity and HPE data management solutions with the flexibility of the HPE GreenLake as-a-service model. An efficient, enterprise-class data platform offered in a cloud-like, pay-as-you-go¹ experience, our joint solutions can help you manage and protect your non-latency sensitive data. HPE GreenLake with Cohesity is delivered as a service data management in your data center, on the edge, or in a co-location facility for worry-free backup, disaster recovery, file and object services, dev/test, analytics, and archiving across hybrid and multicloud environments.

Benefits of Cohesity-HPE solution

- **Eliminate multiple point solutions** with a single enterprise-class data platform
- **Safeguard your data** with in-built security features and ransomware protection
- **Simplify management** with a single user interface across core, cloud and edge
- **Accelerate hybrid/multi-cloud initiatives** with native support for leading public clouds
- **Do more with your backup and unstructured data**, leveraging it for more business insights

¹ Minimum commitment may apply

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INCREASE BUSINESS AGILITY

- Accelerate application development by focusing on business outcomes not the underlying IT
- Boost efficiency and manage risk with no wasted spend
- Keep your capacity ahead of demand and easily adapt to changing business needs

SIMPLIFY IT

- Leverage HPE resources and expertise and enable your team to focus on innovation
- Reduce time to value by quickly deploying additional capacity, upgrades and add-ons
- Simplify procurement and support with a single trusted source

LOWER IT COSTS

- Move to variable cost without up-front investments
- Avoid overprovisioning, paying for what you need now
- Reduce operational burden and costs with a single easy-to-use management interface

BETTER CONTROL

- Keep data in your environment for privacy and control while still reaping cloud benefits
- Improve performance and adhere to strict security, compliance and SLA requirements
- Lower risk with resilient infrastructure and share responsibility for success

HPE GreenLake with Cohesity helps your organization to align costs to business outcomes. Track your usage in the HPE Consumption Analytics Portal to help optimize your performance while helping ensure there's capacity ahead of demand. Achieve faster time to value for your data and apps deployment, fueling the innovation your business needs for digital transformation. You can avoid up-front investment and overprovisioning, as well as easily align cash flow to usage while maintaining visibility and control of your data.

Benefits of HPE GreenLake consumption-based services

30%*

CAPEX savings due to eliminated need for overprovisioning

65%*

Less time to deploy global IT projects

44%*

Less time spent keeping the lights on

40%*

Increased IT team productivity by reducing the support load on IT

* The Total Economic Impact of HPE GreenLake Flex Capacity, A commissioned study by Forrester Consulting, May 2018

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