HPE NETWORK SERVICES FOR CLOUD
Advisory and Professional Services from HPE Pointnext Services

To address the growing need to integrate private and public clouds HPE Pointnext Services has a family of services to enable the integration of the network to achieve seamless connectivity regardless where the workload is running, on-premises or on the public cloud. HPE Network Services for Cloud (NSC) is a group of services designed to address the need for Customers to transform their network to meet the demands of cloud-based workloads. The five HPE Network Services for Cloud are—advisory, assessment, design, integration, and optimization. The service is targeted for following requirements:

- Connecting a private cloud to a public cloud such as AWS, Azure, and Google™ Cloud
- Connecting on-premises data center to multiple public clouds
- Building a software-defined network (SDN) for private clouds
- Helping optimize end-to-end security for existing public cloud connectivity

SERVICE BENEFITS

- Helps the Customer develop a public and private multicloud strategy for networking to enable rapid integration of new cloud service provider networks
- Identifies challenges and pain points, as well as produces recommendations to help ensure a smooth transition into a hybrid cloud environment
- Leverages cloud industry and HPE best practices to streamline the introduction and ongoing operations of the hybrid network for rapid deployment and delivery of highest levels of service
- Improves time to value through clearly defined approach to implement new cloud networking service
- Helps the Customer understand the advantages from adopting a cloud-centric programmable network

SERVICE FEATURE HIGHLIGHTS

Advisory service
This service explores the vision of the future state and defines the road map to achieve this. It covers service planning, workshop preparation, delivering the workshop, workshop output analysis, and report generation and presentation. The details of this service are defined in a separate data sheet—HPE Network Advisory Service for Cloud.

Assessment, design, integration, and optimization services
A set of services aiming to assist Customers across the solution lifecycle—from the discovery of the current networking configuration up to its redesign and optimization. Through the analysis of performance, scalability, automation, orchestration, and security requirements, the HPE Pointnext Services team delivers an enhanced cloud networking design and implementation, based on industry best practices and recommendations from similar project experiences. Depending on the Customer needs and scope, the details of these services will be further explained in the statement of work (SOW) to be produced as part of the proposal.
### TABLE 1. Service features

<table>
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<tr>
<th>Feature</th>
<th>Delivery specifications</th>
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| **Advisory** | Service planning  
Workshop preparation  
Workshop delivery  
Analysis  
Report generation and presentation. The report will include high-level  
• Gap analysis report  
• Conceptual design  
• Implementation road map  
• Summary of migration options |
| **Assessment** | Discovery of the current Customer network  
Assessment of current cloud connectivity  
Identification of any deployed industry best practices  
Discovery of current security policies  
Identification of Customer pain points and relative root cause  
Verification of network management, monitoring, and visibility |
| **Design** | Capture requirements  
Get third-party considerations  
Produce highly scalable solution overview of the network  
Integrate with Customer security standards  
Produce high-level and low-level design documents |
| **Integration** | Configure and deploy the performance-optimized solution according to design documents  
Integrate fully with current network management and operations to provide end-to-end visibility  
Implement security at different layers from infrastructure to application |
| **Optimization** | Identifying issues affecting the performance, scalability, and security of implemented solution  
Recognizing new requirements or features the Customer wants to add to the implemented solution  
Proposing recommended enhancements  
Implementing recommended enhancements |

### COVERAGE

This service is available on regular HPE workdays (excluding weekend days and HPE holidays) during country-specific HPE standard business hours.

### SERVICE LIMITATIONS

For advisory service:

• Service to be fulfilled at a single Customer location
• Service includes a maximum of two trips to a Customer location for the workshop (one day) and presentation of the report (one day)
• During the analysis phase, conference calls may be required to clarify key points from the workshop
• Service delivered by one HPE network specialist, other specialists to be involved as required
• HPE is not providing any proof of concept implementation or standard lifecycle service required to implement a network, such as detailed architecture planning, designing, or implementing the Customer’s current or future network

For design, deployment, integration, and optimization services:

• The scope of these services will be defined in a SOW.
• These services specifically exclude standalone SAN connectivity (including FCoE), telephony, voice, video systems, application design, mobile and user access, identity access and management, wireless networks, campus and remote site networks, and end-to-end IoT environments. The service engagement can be extended to include these modules through the purchase of additional services.
• Any services not clearly specified in this document or in an associated SOW are excluded from this service.
TRAVEL ZONES

Travel zones and charges, if applicable, may vary in some geographic locations.

SERVICE ELIGIBILITY

This service is available to all organizations interested in transforming into hybrid network architecture.

CUSTOMER RESPONSIBILITIES

The Customer will:

• Contact an HPE service specialist within 90 days of date of purchase to schedule the delivery of the service.
• Assign a primary stakeholder to participate in the service planning meeting and follow-on service activity.
• Make certain that a primary stakeholder or designated staff is assigned and who, on behalf of the Customer, will grant all approvals, provide information, and otherwise be available to assist HPE in facilitating the delivery of this service.
• Identify, engage, and schedule the participation of all stakeholders and participants.
• Allow Hewlett Packard Enterprise full and unrestricted access to all locations where the service is to be performed.
• Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, and any network connections required.
• Lead the data collection and the presentation of network infrastructure, protocols, configurations, and documentation per workshop module and focus areas.
• Provide all requested network topology, architecture, and standards documentation at a minimum of one week in advance of the scheduled service date.
• Report and notify HPE on any service disruption during the project, as well as planning decisions that may affect the service.
• Assign or make available experienced subject-matter and technical experts, upon request or as needed.
• Take responsibility for formal cutover with HPE's assistance.
• Review and approve deliverables.

In cases where the Customer does not act upon the stated Customer responsibilities, HPE or an HPE authorized service provider will not be obligated to deliver the services as described.

GENERAL PROVISIONS/OTHER EXCLUSIONS

To the extent HPE processes personal data on the Customer’s behalf, in the course of providing services, the HPE Data Privacy and Security Agreement Schedule—HPE Support and Professional Services found at hpe.com/us/en/legal/customer-privacy.html shall apply.

Our ability to deliver this service is dependent upon the Customer’s full and timely cooperation with HPE, as well as the accuracy and completeness of any information and data the Customer provides HPE.

HPE reserves the right to reprice this service if the Customer does not schedule and provide subsequent delivery within 90 days of purchase.

Any after-hours work must be requested a minimum of one week in advance and must be approved by HPE.

While performing this service at the delivery site, HPE shall observe the Customer’s work rules and security and safety policies, which the Customer must provide to HPE in writing, ahead of the service delivery, provided they are consistent with HPE's own business practices.
ORDERING INFORMATION

Availability of service features and service levels may vary according to local resources and may be restricted to eligible products and geographic locations. To obtain further information or to order this service, contact a local HPE sales representative and refer to—HPE Network Services for Cloud.

LEARN MORE AT
hpe.com/services/consulting