

Austrian Economic Chambers Plays Vital Economic Role—and Runs on Pay-Per-Use IT

As “the voice of Austrian business,” the Austrian Economic Chambers delivers advocacy and support services to over 500K companies and trade groups—thereby helping to foster the country’s robust economic growth. But a policy of fiscal prudence led to a mandated 30% cost reduction, and the Chambers’ internal IT service provider, WKO Inhouse GmbH, needed to cut costs without compromising service levels. So it turned to HPE to pair a future-proof, composable IT infrastructure with a consumption-based support model. Now both the central and regional Chambers offices are getting better performance and faster access to IT resources—enabling them to focus more than ever on boosting critical Austrian economic sectors including industry, banking, and consumer goods.

CHALLENGE

Mandated Cost-Cutting

The Austrian Economic Chambers’ internal IT organization, WKO Inhouse GmbH, delivers IT services and applications such as SAP® and Microsoft® Exchange to the country’s regional chambers as well as its main Vienna locations. But when faced with mandated 30% budget reductions, WKO needed to gain cost-efficiencies—without negatively impacting the Chambers’ ability to deliver vital services to Austrian businesses.

SOLUTION

Pay-For-Use IT for Smarter Operations

WKO upgraded its legacy HPE storage infrastructure (previously managed under a patchwork of leasing and support contracts) and servers to HPE 3PAR and HPE Synergy, building a scalable, flexible, future-proofed HPE solution. The platform leverages HPE GreenLake Flex Capacity to enable a consumption-based, pay-for-use IT model.

RESULTS

Uncompromising Services Support Economically Vital Operations

WKO’s new platform supports higher performance at lower cost on a smaller hardware footprint. The consumption-based framework reduces the administrative overhead that once encumbered the group’s procurement and deployment processes. Users get faster, simpler access to enterprise-grade IT hardware and support. Bottom line: the Austrian Economic Chambers can focus more effectively on the advancement and growth of Austrian industries.

“We save money. We can increase storage and compute power with a simple change request. It’s now easier and less expensive to help our chambers help Austrian businesses.”

Georg Pieber, IT Teamleader, WKO Inhouse GmbH, Austrian Economic Chambers

BY THE NUMBERS

500K

Austrian businesses supported

30%

Mandated Budget Cuts

50%

Smaller server footprint

Faster, cheaper

IT supports agile, more effective operations

TRENDS

Fiscal Responsibility Starting at the Top

Austria has enjoyed several years of strong economic growth, but its central bank believes a slowdown is coming. Setting a tone of prudence and fiscal sustainability, the country’s federal government is prepared, with targeted expenditure reductions of €2bn and a goal of achieving a budget surplus for the first time since 1954.

SOLUTION RECIPE

HPE Hardware

HPE Synergy
HPE 3PAR StoreServ Storage
HPE StoreOnce

HPE Services

HPE HPE Pointnext Services
HPE Datacenter Care
HPE Proactive Care

HPE Partners

VMware®
SAP®
Microsoft

HPE Software

HPE OneView

HPE Transformation Solution

Hybrid IT

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Flexibility for the Austrian Economic Counsel via WKO InHouse and HPE

VIDEO

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