



# HPE Storage Substantiation

Primary claim for HPE Primera	Substantiation
<b>HPE delivers the world's most intelligent storage for mission-critical apps</b>	Note this claim is subjective. The following is the evidence and/or reasoning that supports our view, as well as the internal research that shows certain customer outcomes that demonstrate how our storage products are most intelligent for mission-critical apps.

Supporting claims for HPE Primera	Substantiation
<b>Up to 93% reduction in time spent to deploy, manage, and scale storage</b>	Based on HPE internal testing of a leading Tier-1 storage system vs. HPE Primera.
<b>100% availability guaranteed</b>	HPE Solution Brief: <a href="#">HPE 100% Availability Guarantee</a> , June 2019.
<b>Up to 1.5M IOPS</b>	Based on HPE internal testing.
<b>Up to 44 GB/s</b>	Based on HPE internal testing.
<b>Up to 79% faster performance</b>	Based on HPE internal testing of a leading Tier-1 storage system vs. HPE Primera.
<b>Up to 233 GB/s change in throughput</b>	Based on HPE Internal testing of a leading Tier-1 storage system vs. HPE Primera.
<b>Accelerate DevOps with 1-click cloning of SQL or Oracle databases</b>	Based on internal testing, comparing traditional cloning to cloning with HPE Recovery Manager Central, April 2019.

Primary Claim for HPE 3PAR and HPE Nimble Storage	Substantiation
<b>HPE delivers the world's most intelligent storage</b>	Note this claim is subjective. The following is the evidence and/or reasoning that supports our view, as well as the internal research that shows certain customer outcomes that demonstrate how our storage products are most intelligent. <a href="https://www2.hpe.com/v2/Getdocument.aspx?docname=a00043401ENW">h20195.www2.hpe.com/v2/Getdocument.aspx?docname=a00043401ENW</a>

Supporting Claims for HPE 3PAR and HPE Nimble Storage	Substantiation
<b>Most advanced AI for infrastructure</b>	HPE Technical White Paper: <a href="#">HPE InfoSight for HPE 3PAR StoreServ</a> , August 2018.
<b>1250 trillion data points collected by HPE InfoSight</b>	Based on the number of data points collected and processed since 2011 from HPE Nimble Storage and HPE 3PAR Storage arrays.
<b>1.58 million hours saved in P1 cases resolved</b>	Based on the volume of critical issues proactively resolved or customers. Analyst White Paper by ESG: <a href="#">Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight</a> , May 2019.
<b>86% issues automatically opened and resolved</b>	HPE Business White Paper: <a href="#">Redefining the standard for system availability</a> , August 2017.
<b>99.9999% guaranteed availability</b>	Brochure: <a href="#">HPE Get 6-Nines Guarantee</a> , September 2017.



## Claim substantiation

### Supporting Claims for HPE 3PAR and HPE Nimble Storage

### Substantiation

79% lower storage operational expenses

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

54% of problems resolved are outside of storage

Based on an internal study of [HPE Nimble Storage installed base](#), August 2017.

No Level 1 or 2 support; Level 3 response in < 1 minute on average

Based on an internal study of [HPE Nimble Storage installed base](#), August 2017.

### Supporting claims

### Substantiation

Infrastructure gets smarter and self-improves with increased installed base and decrease in customer-involved cases

[More Than 10,000 Enterprises Adopt Nimble Storage Predictive Flash Platform, Nimble Storage \(now Hewlett Packard Enterprise\)](#), Marketwired, February 2017.

AI-driven automation delivers up to 85% improvement in IT efficiency

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

- 79% lower storage operational expenses
- 73% fewer trouble tickets in the environment
- 85% less time spent resolving storage-related trouble tickets
- 69% faster time to resolution for events that necessitate Level 3 support

Analyst White Paper by ESG: [Assessing the Financial Impact of HPE Nimble Storage Powered by HPE InfoSight](#), May 2019.

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a00058506ENW, June 2019, Rev. 1