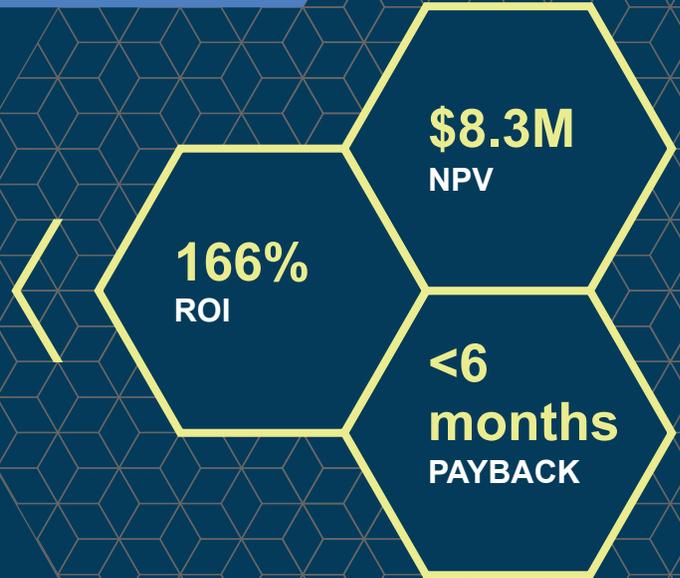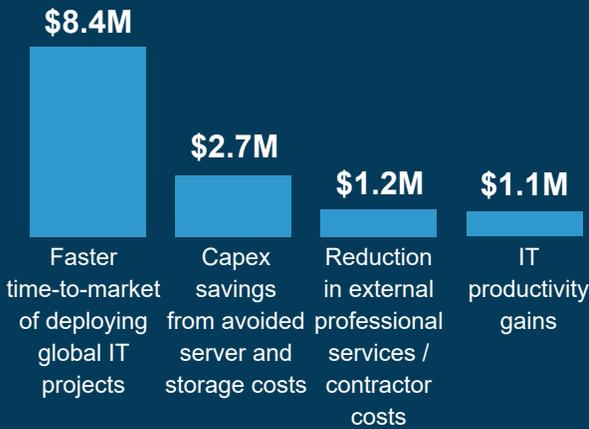# The Total Economic Impact™ Of HPE GreenLake Flex Capacity
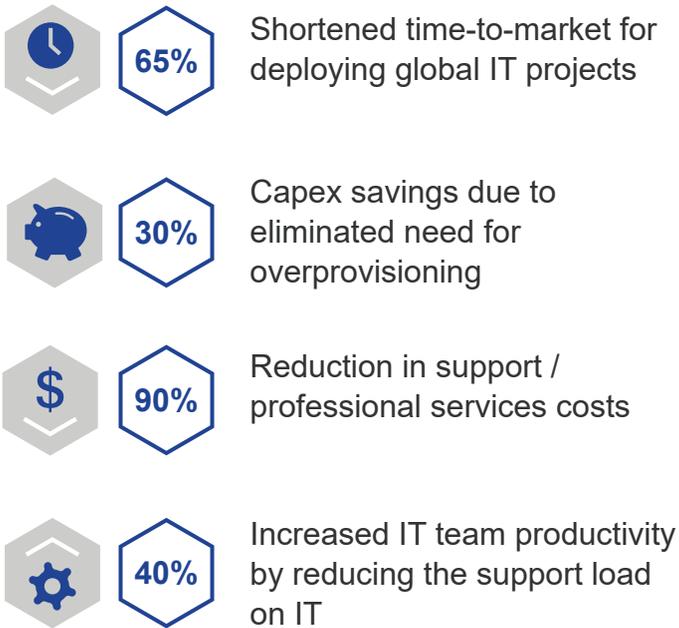
FORRESTER®

HPE GreenLake Flex Capacity is a scalable IT infrastructure service that provides a consumption-based IT model aligned to capacity usage. Organizations get personalized support to augment their IT teams, freeing up internal resources to focus on more value-added and innovative opportunities. This flexible hybrid IT model provides organizations with the agility to scale and grow fast without the burden of identifying and procuring new infrastructure.

SUMMARY OF BENEFITS

Three-year risk-adjusted

$8.4M
Faster time-to-market of deploying global IT projects

$2.7M
Capex savings from avoided server and storage costs

$1.2M
Reduction in external professional services / contractor costs

$1.1M
IT productivity gains

166% ROI

$8.3M NPV

<6 months PAYBACK

HPE GREENLAKE FLEX CAPACITY BY THE NUMBERS

65% Shortened time-to-market for deploying global IT projects

30% Capex savings due to eliminated need for overprovisioning

90% Reduction in support / professional services costs

40% Increased IT team productivity by reducing the support load on IT

VOICE OF THE CUSTOMER

"HPE GreenLake Flex Capacity provides us with the on-demand capacity and agility that we need. To satisfy and continue to offer our customers a great experience, we need to have the flexibility to make business decisions and the IT infrastructure capacity to help execute."

Global network data manager, online retail company

"Our IT vision is to be in the cloud. However, with a large data center, we need the control and security of critical applications and workloads to be on-premises. HPE GreenLake Flex Capacity provides us with the best of both worlds while significantly reducing our costs and improving our IT productivity managing in this model."

Storage architect, global consulting company

How can HPE GreenLake Flex Capacity benefit you?

Use the Total Economic Impact tool to get a high-level estimate of the economic impact of HPE GreenLake Flex Capacity on your specific business environment.

» Click here to get started!