



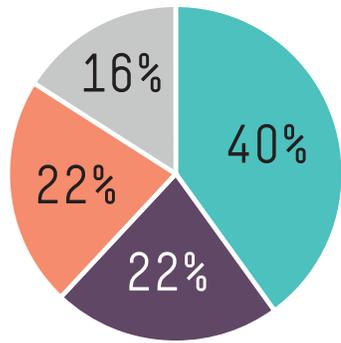
# — Cloud Ready storage—Health Check Guide —

Use our guide as a health checklist on whether your storage is cloud ready—ready to support your cloud strategy. Assess your cloud strategy, then cross out (X) items you have stopped or doing less of and check (✓) items you are doing more of or started doing.



## Hybrid IT with multicloud is the best cloud strategy

### Where's your data?



- On-premises 40%
- Public cloud, 22%
- Colocation, 22%
- Other off-premises, 16%

### It's everywhere...



**81%**  
of enterprises have a multi-cloud strategy

**35%**  
of cloud spend is wasted

**61%**  
of enterprises running production apps on cloud

**#1**  
use for cloud storage is backup and disaster recovery

**42%**  
of enterprises use cloud storage for backup or disaster recovery

### Do less

<input type="checkbox"/>	<b>Cloud gateway</b>	Cloud gateways are old technologies. They don't scale well nor do they enable apps to run on-premises and in the cloud.
<input type="checkbox"/>	<b>Virtual cloud appliance or array</b>	Virtual cloud appliances run in the cloud, but do not eliminate the complexities of managing hardware. You should look for a service rather than managing virtual hardware.
<input type="checkbox"/>	<b>Migration appliance</b>	Migrations appliances like AWS Snowball allows you to bulk transfer to the cloud. However, they don't enable <b>Hybrid IT</b> —nor do they help with managing your data.

### Do better

<input type="checkbox"/>	<b>Backup, DR, archive software</b>	Backup software is a good start and most have added support for cloud. But make sure data transfers are efficient, secure, and integrate with your storage and backup appliances.
<input type="checkbox"/>	<b>Orchestration software</b>	Resource orchestration in <b>hybrid multicloud</b> world is key. However, you also need to make sure your data can move freely between on-premises and cloud.
<input type="checkbox"/>	<b>Outsourced managed services</b>	Managed services allow you to outsource and become hands-off. Cloud is about self-service and enabling developers and lines of business to build and scale with agility.

### Do more

<input type="checkbox"/>	<b>Native cloud replication</b>	Use Cloud Ready storage for primary flash, secondary, and backup storage that has native cloud integration. Remove the costs and complexities of extra hardware or software.
<input type="checkbox"/>	<b>Efficient and secure data transfer</b>	Cloud Ready storage should secure your data and reduce data transfer and egress costs using encryption, compression, deduplication, and other efficiencies.
<input type="checkbox"/>	<b>Migrate production applications</b>	Move production databases and legacy apps without re-architecting for cloud native. Use Cloud Ready storage and enterprise-grade cloud storage that works with major cloud providers.
<input type="checkbox"/>	<b>Secondary uses cases</b>	Test/Dev, analytics, and cloud bursting. Spin up/down multiple copies and easily move between on-premises and cloud with Cloud Ready storage.
<input type="checkbox"/>	<b>Native backup and DR</b>	Backup and restore data to/from cloud, directly from your backup appliance. Your backup software can manage backup catalogs but your data transfer and recovery speeds can get much faster, using less bandwidth and at a lower cost.
<input type="checkbox"/>	<b>End-to-end data protection</b>	Flash-to-disk-to-cloud end-to-end data protection. Integrated array snapshots to backup appliance to cloud extends protection and optimizes recovery times and costs.
<input type="checkbox"/>	<b>DevOps/config automation</b>	Docker, Kubernetes, Ansible, Chef, Puppet—use Cloud Ready storage that integrates containers and automations tools to speed up DevOps and CloudOps.
<input type="checkbox"/>	<b>Visibility, AI, and cost management</b>	Use predictive analytics and AI to provide global visibility across clouds and on-premises, reign in cloud spend, and lay the groundwork for an autonomous data center.

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