A new style of partnering

Hewlett Packard Enterprise and Eaton are collaborating in a fresh new way to bring increased value to customers like you.

We know that acquiring technology is only the first step in achieving a business goal. The technology pieces need to work together. They need to be tested. They need to provide rich functionality, quickly and effectively, so you can concentrate on your business needs.

To help satisfy these needs, Eaton is a member of the HPE Partner Ready for Technology Partner program, an industry-leading approach to supply sophisticated integrated technologies in a simple, confident, and efficient manner. Eaton has access to the right tools, processes and resources to help our joint customers accelerate innovation and transformation that brings value, achieves business needs, and increases revenue and market share.

Product overviews

**Eaton Intelligent Power Manager:** Intelligent Power Manager, by Eaton, is a software management platform that improves data center IT equipment protection by linking power and environmental monitoring and management to data center IT devices. Through integration with HPE OneView, Intelligent Power Manager gives IT professionals the insight and control they need to manage and mitigate issues such as overheating equipment and power anomalies to improve availability of critical resources and maintain business continuity.
Operators of data centers require significant visibility into their infrastructure, as adverse events such as overheating and power loss can lead to significant revenue loss. With Intelligent Power Manager software working with HPE OneView, users can maintain business continuity by addressing issues such as overheating down to the server level. When issues do arise, Eaton’s software delivers alerts through HPE iLO and triggers preventive actions, such as power capping, through Eaton’s leading disaster avoidance portfolio.

**HPE OneView:** HPE Composable Infrastructure enables organizations to drive new business opportunities that increase revenue and deliver products, services, and experiences to the end users quickly and efficiently. It is a single infrastructure that reduces operational complexity for traditional workloads and increases operational velocity for the new breed of applications and services. HPE OneView, your infrastructure automation engine is built with software-defined intelligence, a template-based approach to management that lets users deploy infrastructure faster and simplify lifecycle operations across compute, storage, and fabric resources. The Unified API in HPE OneView accelerates application and service delivery instantly, increases productivity and control across the data center using a single line of code to compose infrastructure fast. This enables IT to maximize the speed, agility, and efficiency of delivering applications and services to meet their business SLAs.

**Company overview**

**About Eaton**

Eaton’s electrical business is a global leader with expertise in power distribution and circuit protection; backup power protection; control and automation; lighting and security; structural solutions and wiring devices; solutions for harsh and hazardous environments; and engineering services. Eaton is positioned through its global solutions to answer today’s most critical electrical power management challenges.

We provide energy-efficient solutions that help our customers effectively manage electrical, hydraulic, and mechanical power more efficiently, safely, and sustainably. Eaton is dedicated to improving the quality of life and the environment through the use of power management technologies and services. Eaton has approximately 95,000 employees and sells products to customers in more than 175 countries. For more information, visit [eaton.com/powerquality](http://www.eaton.com/powerquality).

**About Hewlett Packard Enterprise**

Hewlett Packard Enterprise is an industry leading technology company that enables customers to go further, faster. With the industry’s most comprehensive portfolio, spanning the cloud to the data center to workplace applications, our technology and services help customers around the world make IT more efficient, more productive, and more secure.

Learn more at [hpe.com/partners/technology](http://www.hpe.com/partners/technology).

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