

HOW DOES YOUR

Infrastructure Grow?

STANDARD/OPTIMIZED

VS.

OPEN

IT ALL DEPENDS ON YOUR NEEDS AS A SERVICE PROVIDER. TAKE THIS SHORT QUIZ TO SEE WHICH INFRASTRUCTURE IS THE BEST TYPE FOR YOU.

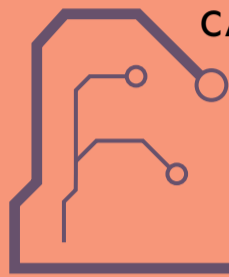
01

How resilient are you?

CAN YOUR APPLICATIONS TOLERATE SERVER DOWNTIME?

NO

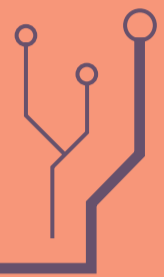
THEY'LL WILT LIKE A FLOWER.



A **standard/optimized infrastructure** offers the support you need.

YES

THEY'RE STRONG AS AN OAK.



Then you're probably ready for an **open infrastructure**.

02

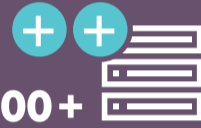
How many servers do you run?

A. <10,000



Small Web-Hosting Providers and Enterprises

B. 100,000+



Typical Web-Hosting Providers

C. 1,000,000+



Cloud-Scale Providers/ Cloud Giants

03

Do you use built-in tools from a hardware vendor?

LIKE ILO, INSIGHT OR ONEVIEW.

YES



We wouldn't think of deploying and monitoring without them.

OR

NO



Open source is the only way to keep our servers hardy and healthy.

04

Can you redeploy staff for infrastructure operations?

LIKE FIRMWARE MANAGEMENT, DRIVER TESTING, OR MANAGEMENT SCRIPTS

NO

Our core initiatives demand our unwavering support.

YES

We're sturdy enough to withstand staffing shifts.

05

What's your implementation style?

VALUE-ADD

With a standard/optimized infrastructure, you get hardware that's loaded, configured and ready to go.

DIY

With an open infrastructure, you get bare metal hardware to load and configure as needed.

06

Is a parts-only support model good enough for you?

NO

We need a certain level of on-site support in order to thrive.

YES

Just give us the hardware, and we'll take it from there.

STANDARD/OPTIMIZED

1. No 2. A or B 3. Yes 4. No 5. Value-Add 6. No

SCORING

See where most of your answers land — on the left or the right. That's likely the best infrastructure type for you.

OPEN

1. Yes 2. B or C 3. No 4. Yes 5. DIY 6. Yes