

HPE Adaptable Use Models

Flex Down



HPE Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology systems needed for business transformation.

Deploy the IT you need today and adjust later

The ability to deploy new, faster and more agile IT infrastructure is an essential enabler of your digital transformation. Whether you are implementing a new composable architecture with HPE Synergy or simply upgrading to generation 10 HPE servers, it can be more challenging to forecast your needs. Improved performance and greater efficiencies offer the promise of supporting increased workloads with fewer resources. Despite your best forecasts, events can unfold that leave you with excess equipment or increased demand and insufficient budget.

A better option

You can invest in new, innovative server platforms today with greater financial ease

and the ability to harness uncertainty to preserve some of your investment power. HPE Adaptable Use Models – Flex Down can help you deploy projects with a greater speed, flexibility and efficient use of resources. Acquire the new servers you need for an affordable monthly payment and if you need to make an adjustment later, exercise the option to return unneeded servers, up to 10%, at 12 months.

Benefits

- Reduced risk of over provisioning with a built-in option to adjust servers quantities
- More flexible alternative for a major upgrade to your server pool
- Facilitates your move to a composable infrastructure

How it works

- Pay monthly for new HPE compute solutions
- Option to return a pre-determined percentage of unneeded servers, up to 10%, at 12 months without penalty or additional fees
- A minimum transaction size may apply
- All other HPE hardware, software and services can be bundled into the financing agreement, although not eligible for return

Learn more at
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