

HPE CERTIFIED PRE-OWNED PRODUCTS

Previous generation technology to optimize legacy environments



HPE Financial Services can help customers find new ways to plan for, acquire, consume, and adapt the technology systems needed for business transformation.

¹Hewlett Packard Enterprise Financial Services, The Circular Economy and IT Mindsets Study, September 2018

Driving innovation and reliability within your IT infrastructure doesn't always mean relying solely on new technology. According to a recent study, 70% of companies are interested in leveraging pre-owned IT equipment to extend the life of their legacy systems. These companies report many benefits to this option - including reduced IT costs, reduced e-waste, maximized ROI, and performance level as good as new. ¹

HPE Certified Pre-owned products can meet your unique technology requirements and help you achieve your business and sustainability goals.

TRUSTED HPE PRODUCTS FOR ANY SCENARIO

Previous generation technology is perfectly suited for a variety of business scenarios:

- Extending the life of legacy applications—mature software applications require replacement hardware of the same vintage to assure performance without the need for testing

- Supporting Business Continuity or Disaster Recovery (BCDR) plans—replicas of original infrastructure are required when continuity plans include failover to alternate sites
- Applications testing facilities—isolated test environments will safely model configuration changes before being rolled out to the main infrastructure
- Support appliances and systems beyond manufacturing life – appliances, control systems, and other solutions that include embedded previous-generation products do not require re-qualification for new-generation components
- Temporary IT initiatives and operations—systems can be rented for short-term needs or seasonal increase in capacity, providing both financial and infrastructure flexibility

Solution brief

Because your infrastructure needs are unique, it is important to have a large inventory of technology available. We have an extensive inventory of enterprise equipment in our warehouses dating from **18 months to 25 years out of production**.

HPE Certified Pre-owned products include:

- HPE ProLiant servers, blade servers, enclosures
- HPE Aruba and Procurve networking
- HPE Integrity
- HPE-UX
- HPE Storage MSA, EVA, 3PAR, and D2D backup
- HPE Tape Systems
- HPE Networking products, switches
- Some Pre-Owned third-party products are also available:
- DIGITAL parts and systems, including VAX,
- AlphaServer™ systems,
- Parts (memory, componentry, and more)

In all of these scenarios, we will work with you to review your existing infrastructure, identify the required components, and develop a plan to meet your needs. The equipment is then custom-configured, tested, and certified using HPE proprietary tools and methods.

NEVER SACRIFICING RELIABILITY, FLEXIBILITY, OR QUALITY

Our expert engineers, many with over 30 years of experience in the industry, will work with you to custom-configure an HPE Pre-owned solution with reliable, fully-tested HPE data center equipment.

We can provide:

- Trained technical assistance configuring your order to help you assure compatibility with your existing IT investment
- Production processes assuring orders are accurately filled according to your specified requirements
- A 30-day operational and good working condition warranty, and a one year OEM warranty may be included on configured data center equipment.

- Custom support contracts that match the support terms to the existing environment
- Virtual Warehouse capability to maintain equipment stock in a secure, dedicated HPE warehouse, minimizing the need for on-site storage of unused equipment
- Global logistics to ensure systems or components are delivered where, and when, they are needed

Align your sustainability initiatives to benefit your business, extend the life of your legacy equipment by leveraging HPE Certified Pre-owned products.

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hpe.to/AssetManagement

Make the right purchase decision.
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